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# 三和集團有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 2322)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2009

The board (the "Board") of directors of Sam Woo Holdings Limited (the "Company") is pleased to present the unaudited financial statements of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 September 2009 (the "Period") together with comparative figures for the corresponding period in 2008 ("Previous Period") as follow.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2009

TORTHE SIX MONTHS ENDED 30 SEI	TEMBER 200	Six mont	Unaudited Six months ended 30 September	
	Notes	2009 HK\$'000	2008 HK\$'000	
Turnover	2	36,681	51,079	
Cost of sales	4	(27,154)	(38,498)	
Gross profit		9,527	12,581	
Other income	3	1,072	3,231	
Administrative expenses	4	(7,905)	(11,934)	
Operating profit		2,694	3,878	
Finance costs		(1,682)	(2,330)	
Profit before taxation		1,012	1,548	
Taxation	5	2,511	4,162	
Profit and total comprehensive income attributable to equity holders of the Company		3,523	5,710	
Earnings per share				
Basic and diluted	7	HK0.12 cents	HK0.189 cents	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2009

AS AT 30 SEPTEMBER 2009	Unaudited 30 September 2009	Audited 31 March 2009
Notes		HK\$'000
ASSETS Non-current assets		
Plant and equipment Deferred taxation assets	196,035 7,107	202,495 256
	203,142	202,751
Current assets		
Trade and retention receivables Deposits, prepayments and other receivables Inventories Amounts due from customers for contract works Cash and bank balances	13,091 7,529 14,665 10,607	5,468 3,694 14,887 9,765
Unrestricted Restricted Tax recoverable	4,558 65,237 1,046	24,790 65,204 1,046
	116,733	124,854
Total assets	319,875	327,605
EQUITY Capital and reserves		
Share capital Reserves Proposed final dividend	30,200 159,717	30,200 156,194 3,020
<b>Total equity</b>	189,917	189,414
LIABILITIES Non-current liabilities		
Long-term borrowings Deferred taxation liabilities	7,764 19,939	12,263 15,599
	27,703	27,862
Current liabilities		
Trade and retention payables Accruals and other payables Amounts due to related companies	2,194 4,700 158	11,112 11,030 158
Amounts due to directors Short-term borrowings	16,424 69,875	14,375 64,764
Current portion of long-term borrowings	8,904	8,890
	102,255	110,329
Total liabilities	129,958	138,191
Total equity and liabilities	319,875	327,605
Net current assets	14,478	14,525
Total assets less current liabilities	217,620	217,276

#### Notes:

## 1. Basis of preparation and impact of new or revised Hong Kong Financial Reporting Standards

These unaudited condensed consolidated financial statements have been prepared under the historical cost convention and in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the disclosure requirements of the Rules Governing the Listing of Securities (the "Listing Rules").

These condensed consolidated financial statements for the Period should be read in conjunction with the financial statements for the year ended 31 March 2009 (the "2009 Annual Financial Statements").

The accounting policies and methods of computation used in the preparation of these condensed consolidated financial statements are consistent with those used in the 2009 Annual Financial Statements except for those described below.

In the Period, the Group has applied for the first time, a number of new or revised standards and amendments to existing standards issued by the HKICPA that are effective for accounting periods beginning on or after 1 April 2009. The application of these new or revised standards and amendments did not have any material impact on the results of operations and financial position of the Group except for certain changes in presentation and disclosures, including the presentation of the statement of comprehensive income according to HKAS 1 (Revised) "Presentation of Financial Statements" and disclosure of reportable segments according to Hong Kong Financial Reporting Standards ("HKFRS") 8 "Operating Segments" (see details in note 2).

Certain new or revised standards, amendments and interpretations to existing standards have been published that are mandatory for accounting periods beginning on or after 1 April 2010 or later periods. The Group has not early adopted these new or revised standards, amendments and interpretations for the Period. The Group has already commenced an assessment of their impact but not yet in a position to state whether these changes would have a significant impact on its results of operations and financial position.

The Group had not appointed auditors to carry out review of the interim financial statements for the Period.

### 2. Segment information

The Group has adopted HKFRS 8 "Operating Segments" with effect from 1 April 2009. HKFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are available to the chief operating decision maker for the purposes of allocating resources to the segments and assessing their performance. In contrast, the predecessor standard (HKAS 14 "Segment Reporting") required an entity to identify two sets of segment (business and geographical) using a risks and rewards approach, with the entity's system of internal financial reporting to key management personnel serving only as the starting point for the identification of such segments.

Segment information reported to the Group's management is analysed by the type of goods and services supplied by the Group's business division. Each business division requires its own expertise, has its own customer base and business strategy. The Group has identified the following reportable segments:

Foundation works – Bore piling and foundation works

Trading of machinery and equipment — Trading of machinery and equipment for construction

use

Vessel chartering – Chartering of vessel

The directors consider that the adoption of HKFRS 8 had not changed the identified operating segments for the Group as compared to the 2009 Annual Financial Statements nor the basis of measurement of segment profit and loss.

The reportable segment results, assets and liabilities are measured by applying same accounting policies as those disclosed in the summary of significant accounting policies in the 2009 Annual Financial Statements. The performance of each operating segment is assessed based on a measure of reportable segment result before allocation of central administration expenses, finance income and interest.

# Unaudited Six months ended 30 September 2009

# Trading of machinery

	Foundation works <i>HK\$</i> '000	machinery and equipment HK\$'000	Vessel chartering <i>HK\$</i> '000	Total <i>HK\$</i> '000
Revenue from external customers*		320	36,361	36,681
Reportable segment results	(5,747)	202	13,669	8,124
Unallocated expenses				(5,471)
Operating profit Finance income Finance costs				2,653 41 (1,682)
Profit before taxation				1,012
Additions to reportable segment non-current assets Depreciation	268 3,273		2,981	268 6,254
	Si: Foundation		ndited 30 September 200 Vessel	8
	works HK\$'000	equipment <i>HK\$</i> '000	chartering HK\$'000	Total <i>HK</i> \$'000
Revenue from external customers*	3		51,076	51,079
Reportable segment results	(9,273)	_	18,427	9,154
Unallocated expenses				(5,609)
Operating profit Finance income Finance costs				3,545 333 (2,330)
Profit before taxation				1,548
Additions to reportable segment non-current assets Depreciation	13,117 4,487		1,388	13,117 5,875

<sup>\*</sup> There were no inter-segment sales between reportable segments.

All assets and operations related to the foundation works and trading of machinery and equipment businesses of the Group are located in Hong Kong. The vessel chartering business is carried out worldwide and cannot be allocated into any meaningful geographical area. Accordingly, geographical information is not presented.

# 3. Other income

	Unaudited Six months ended 30 September	
	2009	2008
	HK\$'000	HK\$'000
Interest income	41	333
Gain on disposal of fixed assets	1,031	2,742
Rebate on purchases		156
	1,072	3,231

# 4. Expenses by nature

	Unaudited Six months ended 30 September	
	2009	2008
	HK\$'000	HK\$'000
Fuel costs	9,065	21,212
Staff costs, including directors' emoluments		
<ul> <li>wages and salaries</li> </ul>	4,169	4,166
<ul> <li>contributions to retirement scheme</li> </ul>	123	125
Auditors' remuneration		
<ul> <li>overprovision in prior year</li> </ul>	(37)	_
Depreciation		
<ul> <li>owned plant and equipment</li> </ul>	5,542	5,350
<ul> <li>leased plant and equipment</li> </ul>	712	525
Operating lease rentals in respect of		
<ul> <li>office and storage premises</li> </ul>	934	827
<ul><li>directors' quarters</li></ul>	948	948
Professional fees	1,437	2,997
Impairment of deposits	-	573
Reversal of impairment of receivables	(2,233)	(329)
Repair and maintenance	2,755	3,585
Construction contracts costs	-	48
Vessel management fee	2,537	2,293
Others	9,107	8,112
Total cost of sales and administrative expenses	35,059	50,432

# 5. Taxation

No provision for Hong Kong profits tax has been made as the Group has unused tax loss available to set off against respective estimated assessable profit during the Period (six months ended 30 September 2008: nil).

	Six mon	udited ths ended otember
	2009 HK\$'000	2008 HK\$'000
Hong Kong profits tax Current taxation	_	_
Deferred taxation	(2,511)	(4,162)
	(2,511)	(4,162)

#### 6. Dividends

The Directors do not recommend the payment of dividend in respect of the Period (six months ended 30 September 2008: nil).

# 7. Earnings per share

The calculation of basic and diluted earnings per share are based on the following information.

	Unaudited Six months ended	
	<b>30 September 2009</b> 2008	
	HK\$'000	HK\$'000
Profit attributable to equity holders	3,523	5,710
Number of ordinary shares in issue	3,020,000,000	3,020,000,000
Basic and diluted earnings per share	HK0.12 cents	HK0.189 cents

#### 8. Trade and retention receivables

	Unaudited	Audited
	30 September	31 March
	2009	2009
	HK\$'000	HK\$'000
Trade receivables		
<ul> <li>Third parties</li> </ul>	19,910	16,381
– A related party	40	40
	19,950	16,421
Retention receivables	1,411	1,411
	21,361	17,832
Less: Impairment	(8,270)	(12,364)
	13,091	5,468

The Group's credit terms for its vessel chartering and construction business are individually negotiated with its trade customers. For vessel chartering, freight is normally paid prior to discharging of cargoes. Trade and retention receivables in respect of construction business are settled in accordance with the terms of respective contracts. The aging analysis of the trade and retention receivables was as follows:

Unaudited	Audited
30 September	31 March
2009	2009
HK\$'000	HK\$'000
11,640	4,017
9,721	13,815
21,361	17,832
	30 September 2009 HK\$'000 11,640 9,721

# 9. Trade and retention payables

Balances included retention payable of HK\$42,000 as at 30 September 2009 (31 March 2009: HK\$42,000). The ageing analysis of the remaining trade payables is as follows:

	Unaudited	Audited
	30 September	31 March
	2009	2009
	HK\$'000	HK\$'000
0 to 90 days	758	9,431
91 to 180 days	2	247
More than one year	1,392	1,392
	2,152	11,070

# MANAGEMENT DISCUSSION AND ANALYSIS FINANCIAL HIGHLIGHTS

The Group's turnover for the Period dropped HK\$14.4 million from Previous Period's HK\$51.1 million to HK\$36.7 million, representing approximately 28% decrease. Vessel chartering remained as the Group's main revenue contributor in the Period. The Group's gross profit decreased almost in line with turnover, from HK\$12.6 million in Previous Period to HK\$9.5 million in the Period, with slight improvement in the gross profit margin from 25% to 26%. Administrative expenses decreased approximately 34% from HK\$11.9 million in Previous Period to HK\$7.9 million in the Period mainly attributable to recovery of bad debt and decrease in legal and professional fees in the Period. Finance costs decreased approximately 28% from HK\$2.3 million in Previous Period to HK\$1.7 million in the Period mainly due to decrease in amount of borrowings compared to Previous Period.

# **BUSINESS REVIEW AND OUTLOOK**

### **Vessel Chartering**

While in Previous Period, the Group's semi-submersible vessel m/v Asian Atlas undertook a benchmark Korean conglomerate's assignment which still kept the record of largest engagement in terms of freight income in the Group's vessel chartering business, the engagements in the Period were of lesser scale. Besides, the m/v Asian Atlas had reserved some time in the Period for maintenance and enhancement. Therefore, the vessel chartering income recorded a decrease as compared to the Previous Period. The operating profit decreased from HK\$18.4 million to HK\$13.7 million. The profit margin remained steady with slight improvement from 36% in Previous Period to 38% mainly due to downward adjustments in fuel prices compared to Previous Period. During the Period, a shipper engaged m/v Asian Atlas to transport a jack-up barge in Australia. The shipper refused to pay certain amount of the charter billing after completing the voyage. According to the contract, the Group has put the case to arbitration. The directors believe that the Group had sufficient evidence for the charter billing and therefore should be able to recover the amount from the shipper. In the later half year, the Group will upkeep its cautious approach in respond to the worldwide dynamics following the financial tsunami and hope to achieve comparable utilisation of m/v Asian Atlas as last year.

# Foundation works and trading of machinery and equipment

For the construction market, the encouraging atmosphere has continued to boost up as what have been discussed in the Group's last published annual report by the launch of various public infrastructure projects. During the Period, the Group has been actively tendering foundation projects in both private and public sectors which were expected to commence in 2009 or first half of 2010. As at the date of this announcement, the Group has already kicked off a hotel development project and tertiary institute expansion project where the contract sums aggregated over a hundred million Hongkong dollars. In addition, the Group has been awarded a subcontract for an advanced work for Hong Kong - Zhuhai - Macao Bridge in marine piling. These projects are expected

to contribute to the turnover in the ensuing periods according to respective stage of completion. During the Period, the Group also made order to purchase new construction machines in respond to the increasingly keen market demand of construction capacity as anticipated.

In the Period, the foundation works division did not recognise any contract income and recorded an operating loss of HK\$5.7 million mainly comprised of depreciation charge and maintenance costs of the Group's construction machinery. Activities in trading of machinery and equipment division were restrained strategically to maintain a comprehensive reserve of readily deployable equipment for the Group's forthcoming projects.

# Liquidity, Financial Resources, Capital Structure and Gearing

The Group generally finances its operations with internally generated resources and banking facilities. As at 30 September 2009, the Group had cash and bank balances of HK\$70.0 million (31 March 2009: HK\$90.0 million) and total borrowings of HK\$103.0 million (31 March 2009: HK\$100.3 million). Short term borrowings, current portion of long term borrowings and amounts due to directors as at 30 September 2009 amounted to HK\$95.2 million (31 March 2009: HK\$88.0 million). The Group's gearing ratio, calculated by dividing net borrowings by total equity, was 17% as at the end of the Period (31 March 2009: 5%).

During the Period, the Group made order to purchase construction machines in an aggregate sum of approximately HK\$70 million. The purchase will be financed by internal resources and bank borrowings. The management believe that, if necessary, the Group will be able to obtain additional financing on favourable terms for capital expenditure and working capital needs of new construction projects.

Interest on the Group's borrowings was mainly on floating rate basis.

Operations of the Group are mainly conducted in Hong Kong Dollars ("HK\$") and United States Dollars ("US\$") and its revenue, expenses, cash and bank balances, borrowings, other monetary assets and liabilities are principally denominated in HK\$ and US\$. For the Period, the Group was not posed to significant foreign currency risk nor had employed any financial instrument for hedging.

#### **Charges on Assets**

As at 30 September 2009, the net book value of plant and equipment held under finance leases and pledged for long-term bank loans amounted to HK\$29.3 million (31 March 2009: HK\$29.8 million) and HK\$5.3 million (31 March 2009: HK\$5.6 million) respectively. Certain banking facilities were secured by bank deposits of HK\$65.2 million (31 March 2009: HK\$65.2 million).

### **Employees and Remuneration Policies**

The Group has about 42 staff members (excluding directors) as at 30 September 2009 and provides competitive remuneration packages to employees which commensurate with individual job nature and performance.

# **Contingent Liabilities**

There has been no material change in the Group's contingent liabilities since its last published annual report.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SHARES

Neither the Company nor any of its subsidiaries purchases, sold or redeemed any of the Company's listed shares during the Period.

## **CORPORATE GOVERNANCE**

The Company has complied with the code provisions as set out in the Code on Corporate Governance Practices contained in Appendix 14 to the Listing Rules throughout the Period except there is no written terms on division of responsibilities between the Chairman and the Chief Executive Officer. Further particulars on the Company corporate governance practices are set out in the corporate governance report contained in the Company's annual report for the year ended 31 March 2009.

Mr. Chan Wai Dune ("Mr. Chan") resigned as an independent non-executive director, the chairman of audit committee and a member of remuneration committee of the Company with effect from 31 July 2009. Immediately following the resignation of Mr. Chan, the Company had only two independent non-executive directors, the audit committee of the Company comprised only two members, and there was no independent non-executive director who had appropriate professional qualifications or accounting or related financial management expertise, which fell below the minimum number as required under Rule 3.10(1) and Rule 3.21 of the Listing Rules and the qualification requirement set out in Rule 3.10(2) respectively.

The Company had subsequently fully complied with the aforesaid Listing Rules upon the appointment of Ms. Wong Tsui Yue, Lucy ("Ms. Wong") with effect from 8 September 2009 as an independent non-executive director, the chairman of audit committee and a member of remuneration committee of the Company to fill the vacancy. Details of the abovementioned changes are set out in the Company's announcements dated 31 July 2009 and 8 September 2009 respectively.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors set out in Appendix 10 of the Listing Rules as its own codes regarding securities transactions by directors of the Company and its subsidiaries and employees of the Group who are likely to be in possession of price-sensitive information. All directors have confirmed, upon specific enquiry made, their compliance with the codes throughout the Period.

### REVIEW BY AUDIT COMMITTEE

The audit committee, comprising three independent non-executive directors, has reviewed the unaudited consolidated financial statements of the Group for the Period.

By order of the Board
Sam Woo Holdings Limited
LAU Chun Ming
Chairman

Hong Kong, 9 December 2009

As at the date of this announcement, the executive Directors are Mr. Lau Chun Ming, Mr. Lau Chun Kwok, Mr. Lau Chun Ka, Ms. Leung Lai So, Mr. Hsu Kam Yee, Simon and Mr. Chan Sun Kwong; the non-executive Director is Mr. Chiu Kam Kun, Eric; the independent non-executive Directors are Dr. Lee Peng Fei, Allen, Professor Wong Sue Cheun, Roderick and Ms. Wong Tsui Yue, Lucy.

\* For identification purposes only